

Région



Provence-Alpes-Côte d'Azur

#HealthtechHub




LIFE SCIENCE IN PROVENCE-ALPES-CÔTE D'AZUR - FRANCE

The Provence-Alpes-Côte d'Azur Region and its largest European dedicated cluster, EUROBIOMED, are considered to be the major drivers of the French life sciences economy.

As a gateway to continental Europe and the booming Mediterranean – African market, **our region is the strategic choice** for health and wellness companies. The combination of **advanced infrastructures** and **renowned business savoir-faire** has created an economic environment where technological innovation and market collaborations thrive.

These unique assets have attracted companies such as **Sanofi, Ipsen, Virbac, Beckman Coulter, Biorad, Boiron or Galderma.**

KEY NUMBERS

 18 billion turnover

 3,3 billion investments

 169,400 employees

 41,000 life sciences entities

 117 health research laboratories



Largest biotech network
(+ 260 members)



Hundreds of innovative start-ups looking for collaborative projects



3rd French region for R&D

In terms of employees, scientific publications and patents in medical research



2nd largest

French region for clinical trials



University hospital group

Among the most important in Europe



2nd French

public research center

They chose France - Provence-Alpes-Côte d'Azur!

- ABREOS BIOSCIENCE
- HALIODX
- SARTORIUS STEDIM BIOTECH
- GALDERMA R&D
- ARKOPHARMA
- INNATE PHARMA
- TXCELL
- NICOX
- BAYER CROP SCIENCE
- INTEGRA NEUROSCIENCES IMPLANT
- VIRBAC
- IMMUNOTECH BECKMAN-COULTER
- IPSEN PHARMA BIOTECH
- GIPTIS
- BOIRON

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Why should you be interested in Provence-Alpes-Côte d'Azur region in France?

Provence-Alpes-Côte d'Azur



IDEALLY LOCATED

A hub to Europe, Mediterranean and African regions



LOGISTIC HUB

4 international airports & 3 major ports
#2 French Airport : Nice Côte d'Azur Airport
#1 French port : Marseille-Fos Port



COMPETITIVE WORKFORCE

Highly qualified, dynamic and cost competitive workforce



ENDURING SUPPORT

Political commitment to Foreign Direct Investment, Non-profit agencies serve as the perfect interface



QUALITY OF LIFE

France's Sun Belt region



BUSINESS AND EMPLOYMENT

GDP: **€144 billion**

5 million inhabitants

1,800+ foreign companies

Marseille & Nice: France's **2nd & 5th largest** city areas

26,000 R&D employees including **13,800 researchers**

Sophia Antipolis : **#1 Science & Technology park** in Europe with 1,400 companies and 70 countries represented



EXCELLENCE IN EDUCATION

157,000 students including **18,000** foreign students

2nd region welcoming PhD students with international mobility: **360 joint PhD programs** with 74 countries

1,280 academic partnerships

Largest university in France: Aix-Marseille University



- INCENTIVES PROGRAMS -

RESEARCH TAX CREDIT

30% OF ALL R&D EXPENSES

Corporate tax relief measure based on R&D expenses incurred by firms operating in France

COMPETITIVENESS AND EMPLOYEMENT CREDIT TAX

7% RATE

A **20 billion** annual reduction in labor costs to encourage investments and create jobs. All businesses employing staff and taxed on the basis on their actual profits are eligible for the CICE.

PUBLIC INVESTMENT BANK

OVER €42 BILLION IN FUNDS AVAILABLE

The PIB offers companies a **tailored funding service** customized to your expansion

SUCCESSFUL COLLABORATION BETWEEN

PROVENCE-ALPES-CÔTE D'AZUR & SAN DIEGO

A **team of partners** organized as a **one stop shop*** to :

- Connect with strategic entities
- Finance your European Expansion
- Protect your innovations

Success stories:

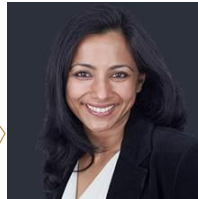


"The Provence-Alpes-Côte d'Azur Region is to my opinion one of the most attractive places for any biotech companies thanks to its scientific institutes, the regional tax incentives and the great collaborative ecosystem."

BRAD MESSMER, CEO of Abreos Bioscience San Diego and Abreos France, Marseille - June 2017

"Southern France is the first place I would think of to start a company for many reasons : a lot of government support and financial incentives, a hub for four major areas in medicine (immunology, oncology, neuroscience, rare diseases), a unique and supportive ecosystem to launch and establish a company."

ANANYA MITRA, Head of Scientific Operations based in San Diego at Neuroservice, France, Marseille- June 2017



*South Alliance, a dedicated team for your project





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Provence-Alpes-Côte d'Azur

Join our BioTech Trade Mission in Marseille, Nice & Toulon led by Joe PANETTA (Biocom)!

October 30th to November 3rd 2017



"We have built a strong relationship with Eurobiomed and the Provence-Alpes-Côte d'Azur region in the last 6 years thanks to the complementarity and the strong potential of our regions. We have taken two delegations in the region, we will go again this year, it is a perfect opportunity to develop international collaborations."

JOE PANETTA, CEO of BIOCOM, JUNE 2017

Who you can meet in Marseille:

Our companies :

- **Innate Pharma, Sartorius Stedim, Beckam Coulter, Halioldx, Balmes transplantation, Genepred, etc...**

Our Institutes and organizations :

- **Marseille Immunopôle, Giptis, CERIMED**
- **University Hospital Institute Méditerranée Infection**
- **Institut Paoli-Calmettes, 2nd centre for cancer treatment**



Who you can meet in Nice Côte d'Azur & Toulon:

Our companies :

- **Galderma, Genevrier, Virbac and Lundbeck, Ophta Biotech, Txcell, Nicox, Iris Pharma etc...**

Our Institutes and organizations :

- **IRCAN, Institute for Research on Cancer and Aging**
- **INRIA, National Institute for Computer Science and Control**
- **Ipsen Pharma Biotech, 3rd lab of French pharmaceutical laboratories**
- **Laboratoires Boiron, Manufacturer of homeopathic medicines**



Spotlight on:



Marseille-Luminy Immunopôle is one of the only clusters dedicated to **innovation in immunology and applied immunology**. It gathers a whole ecosystem of start-ups working worldwide and is an international key player on cutting-edges life science innovations.



innate pharma

Innate Pharma is a European biopharmaceutical company that is developing medicines using new action mechanisms designed to target the innate immunity system. With its strongly innovative approach to immunotherapy, Innate Pharma has a market value of more than 736 millions €. Working with companies such as **AstraZeneca** or **Sanofi**, Innate Pharma has a constant will to work with new partners.

Want to know more about this mission?

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